



# PHILOSOPHY

#### Full Gauge Controls' commitment to the quality and environmental policy aims:

- To promote the growth and improvement of employees;
- Continuously improve the performance of the quality and environmental management system;
- Meet expectations of stakeholders, as well as clients' and legal requirements that apply;
- Ensure the sustainability of the business;
- The prevention of pollution.

# **MISSION**

Develop, produce and deliver technological solutions in the markets where we operate, standing out for having a team committed to continuous improvement, ethical relationships, environmental responsibility, and sustainable business development.

And by focusing on the total quality of everything we do and on the excellence in our service, produce value creation for our customers.

### INTRODUCTION

Founded in 1985 by Antonio Gobbi and Flavio Perguer, currently board members, Full Gauge Controls manufactures a wide array of digital instruments for industrial, commercial, and residential automation systems, always ahead of market needs and our customers' wishes. We continuously offer solutions for refrigeration, heating, air conditioning, and solar heating with products that comply with international guidelines, standards, and certifications such as UL, CE, NSF, and ISO 9001 and 14001.

We do business all over the world through our products, presenting in over 20 trade shows each year, and through professional experts who deliver lectures and training sessions. Our brand has been established in 63 countries where we operate commercially, and we were honored as Best Industry (Refrigeration Equipment) at the Climate Control Award 2013, held in Dubai, United Arab Emirates.

Currently, our production line is responsible for manufacturing around 200 different models. One of the many innovations we have developed is the possibility to manage facilities and installations using our instruments from anywhere in the world through Sitrad, our management software via internet.





# PHYSICAL STRUCTURE

Our industrial park is installed in an area of 31.000 ft² (9.450 m²) distribuited into 4 buildings – Administrative, Warehouse, Production and Injection Mold Factory, where our products are 100% developed and manufactured. In this way, we maintain the integration of the Development and Production Engineering in the same physical space, guaranteeing our commitment with the fulfillment of the deadlines of delivery.

Since 2016, the company has had its own facility in Atlanta, USA, to directly serve the North American market. The expansion process is constant. All investments for the company's growth are made using its own resources, without financial leverage from third parties.

We also have an innovative Industrial Design department, and our own Injection Molding Factory, which ensures agility and autonomy throughout the entire production process. That is the result of large investments in cutting edge machinery, such as a modern 3D large size printer, and the hiring of a specialized team.

There are more than 300 employees committed to the Company's Quality and Environmental Policy, focused and motivated to always deliver the best.



## **AFTER MARKET**

Educating the client, consultant, contractor through conferenced, seminars and other platforms.

Full Gauge actively engage consultants, contractors and end-users to educate the Industry professionals and users about the advantages and functionalities of its sollution through various industry events.



**CONFERENCES** 

Master Full Gauge: Organized in many countries periodically, it aims to technically qualify users of Full Gauge solutions.



SITRAD MEETING

Organized at Brazil and attended by over 50 industry professionals worldwide.



**SEMINARS** 

Over the past 12 months, Full Gauge and distribution partners have conducted over 200 seminars and presentations to the contractors, consultants and end-users worldwide.



**NEWSLETTER** 

Our quarterly newsletter to our extensive database of industry professionals provides up to date information about new development and product releases.



**MEDIA** 

Our press releases and business editorials are published regularly in various print and electronic media.



**FAIRS** 

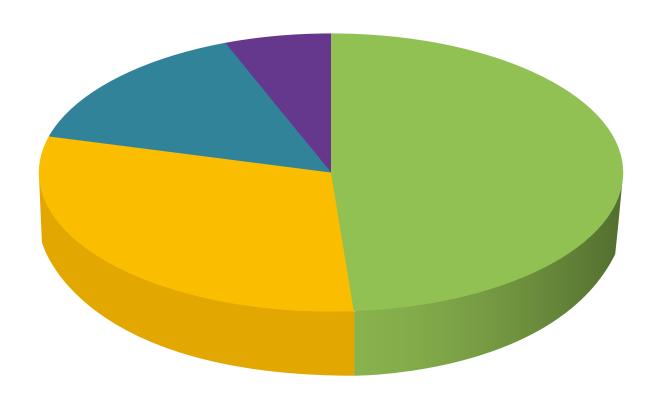
We participated as exhibitors at around 20 trade fairs around the world each year.

# FULL GAUGE CONTROLS IN THE WORLD

With a global presence, we are established in 63 countries through our products, participation in over 20 international trade shows each year, and training initiatives led by our specialists, who deliver lectures and conduct training sessions around the world. Among the countries where we operate are the United States, Canada, China, United Arab Emirates, Pakistan, Turkey, Mexico, Colombia, Argentina, and South Africa

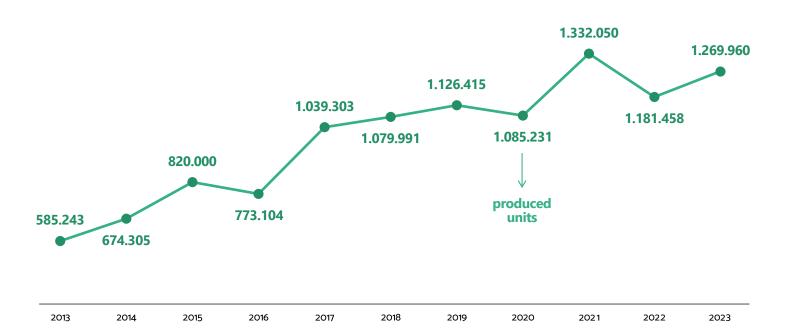
Currently, you can find our products in more than 4 thousand resellers spread over 5 continents, in addition to being in the equipment of large refrigeration manufacturers around the world.

- BRAZIL | 49%
- LATIN AMERICA | 28%
- USA | 16%
- OTHERS | 7%





# **PRODUCTION HISTORY**



# **QUALITY AND CERTIFICATION**

An important aspect of our policies is our products' patents, trademarks registration, industrial design, and utility models. This policy not only ensures that our customers have access to innovative products, but also protects the company's intellectual property, thanks to continuous investments in R&D.

We have also conquered a historical milestone: the Invention Patent for the working logic for our electronic expansion valves controller line (VX) was granted in Brazil by the INPI (National Intellectual Property Institute, in Portuguese,) and in the United States by the USPTO.

CORPORATE **CERTIFICATIONS** 

ISO ISO

9001 14001

PRODUCTS CERTIFICATIONS CERTIFICATIONS









# BRAND AND PATENT



An important aspect of Full Gauge Controls policies, is the patent of its products, register of trademarks, industrial designs and utility models.

This policy, besides ensuring our clients of an access to innovative products, preserves the intellectual property of the Company's creations, thanks to the continued investments in R&D.

Among our registered brands, we highlight the registration of Full Gauge Controls trademark in the following countries:

- Argentina
- Austria
- Belgium
- Bolivia
- Brazil
- Canada
- Chile
- Chine
- Cyprus
- Czec Republic
- Denmark
- England
- Estonia

- Finland
- France
- Germany
- Great-Britain
- Greece
- Hungary
- Irish
- Italy
- Latvia
- Lithuania
- Luxemburg
- Malta
- Mexico

- Middle East
- Netherlands
- Peru
- Poland
- Portugal
- Slovakia
- Slovenia
- Spain
- Sweeden
- Taiwan
- United Kingdom
- Uruguay
- USA



# LIST OF SOME CLIENTS THAT **USE FULL GAUGE CONTROLS**































AND MANY OTHERS...

## **COMMUNICATION CHANNEL**

A highly trained Application Engineering team is avaliable for technical support in three languages.

Full Gauge Controls deliver a number of communication channels encouraging our customers and partners to share their comments, questions, concerns, praises, critics and suggestions.

The Purchasing Department is responsible for acquiring cutting edge technology and quality inputs avaliable at the market, maintaining a relationship based on mutual cooperation spirit with its suppliers, fundamental part for the development of our work.

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in

/company/fullgaugecontrolsusa



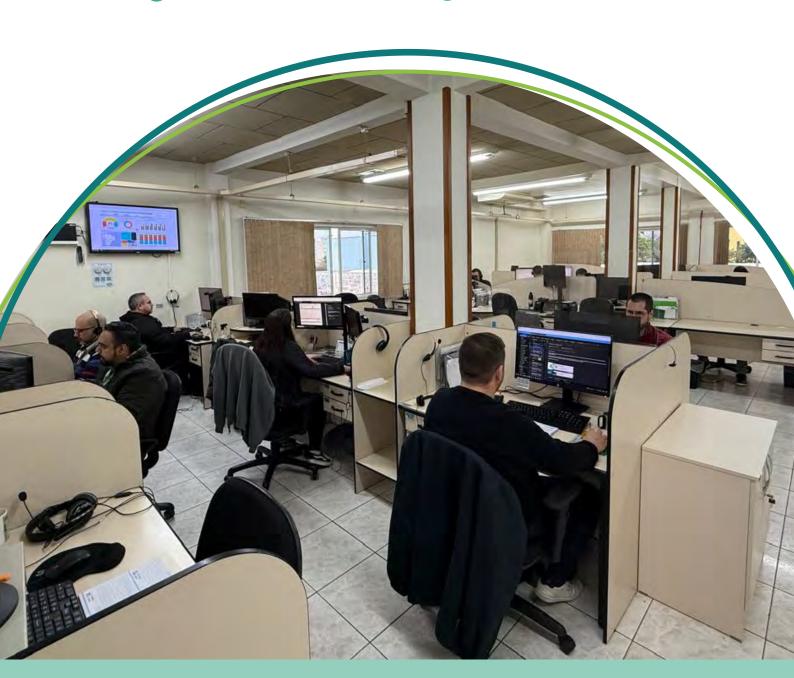
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# LEARN MORE ABOUT OUR REMOTE MANAGEMENT SOFTWARE

# Sitrad





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